

MICHAEL “MICKEY” KROPF

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850-450-0009

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EXPERIENCE

MORE Business Systems

Pensacola, FL

- Director for start-up investment company MORE Business Systems: March 2008-current.
- Manage portfolio of investments in privately held small businesses and real estate.
- Source and structure investments in forms of equipment leases, equity, unsecured debt, and convertible debt.
- Sell and lease personal property, real property, and secured notes.
- Negotiate and draft fee agreements.
- Perform due diligence on investment opportunities including commercial and residential real estate, software development, digital advertising, online networking, and entertainment.

Shealy and Company

Atlanta, GA

- Development Associate for startup development company Shealy and Company: June 2007-February 2008.
- Cultivated high net worth investor relationships for \$1M equity capital raise.
- Drafted company's business plan.
- Conducted due diligence, aided in JV partner selection, and wrote proposal for Jekyll Island revitalization plan.
- Researched and coordinated “green” infrastructure, LEED-ND, and LEED-NC conceptual designs with land planning, architectural, and “green” building consultants for Jekyll project.
- Coordinated Jekyll Island golf course redevelopment plan with golf development and management company.
- Drafted future development plan, sales launch schedule, and aided in overall financial projections for \$200M+ resort acquisition in Montana.
- Coordinated Montana resort acquisition efforts with former Wall Street institution.

Clark Realty Capital

Fort Benning, GA

- Development Associate on \$465M Fort Benning Family Communities project: February 2006-May 2007.
- Responsible for asset management and compliance functions of the 4,200 unit development.
- Streamlined monthly bond proceeds, operating expense, and capital expense payment procedures.
- Coordinated construction plan review and approval processes.
- Managed design and execution of historic home renovations and new construction Best Management Practices.
- Wrote numerous articles about the project that were published in local and federal military publications.
- Wrote ATM Request for Proposal and oversaw the banking institution selection process.
- Developed and maintained strategic relationships with local area officials and developers.

Textron Financial

Alpharetta, GA

- Intern for the Golf Finance Division: May-September 2005.

Detroit Tigers

Lakeland, FL

- Minor league baseball catcher for the Detroit Tigers system: 2004-2005.

PROFESSIONAL DEVELOPMENT

- General: Florida Real Estate Sales Associate License, Certified Defense Privatization Manager I, Best Negotiating Practices, National Pollution Discharge Elimination System (NPDES) Level 1B, Residential Communities Initiative (RCI) Lessons Learned Seminar.
- Finance: Georgia Real Estate Finance, Real Estate Math, Accounting 101.

EDUCATION

Harvard University

Cambridge, MA

- Graduated February, 2006 with a Bachelor of Arts degree in Sociology.

AFFILIATIONS

- Board Member, Escambia County West End Advisory Committee for County Commissioner.
- Treasurer, Envision Perdido, Inc.
- Member, Pensacola Young Professionals.
- Volunteer Assistant, Pensacola Pelicans of the American Association of Independent Professional Baseball.